

Cloud Migration Grows Clients and Revenue

It's common to see eDiscovery service providers overcomplicating processes which tends to drive up cost—something that has never sat well with Barrister Digital Solutions. For nearly two decades, Barrister has worked against the stereotypical eDiscovery grain to focus on providing transparent, cost-effective solutions. They pride themselves on being innovative: leveraging advanced technology, implementing creative workflow solutions, and ensuring the security and privacy of client data.

As Barrister grew, its on-prem infrastructure began reaching a tipping point. The confluence of growing data sets, security and compliance requirements, and eDiscovery technology demands had started to stretch the on-prem infrastructure at its seams. Known as an agile company that puts customers' needs first, Barrister knew it was time for a change and contacted Oasis.

CHALLENGE

On-prem infrastructure was experiencing performance issues and unscheduled downtime was causing service interruptions. The Barrister team was frustrated to be spending so much time troubleshooting and fixing issues created by a stressed infrastructure.

SOLUTION

Transition on-prem hosting infrastructure to Oasis cloud infrastructure—an integrative approach that merged the necessary hardware, software, security, and data center requirements into one.

RESULTS

99.99%
Network
Uptime

Barrister was able to consistently provide services with no system interruptions or downtime.

20%
Revenue
Increase

Focus on projects (not infrastructure or technology management) created 20% growth in revenue.

15%
Client
Growth

As a result of network availability and instant access to tools and information, clients grew an average of 15%.

Additionally, moving to Oasis' cloud infrastructure meant client data gained automatic adherence to a variety of compliance authorizations like ISO 27001, 27017, 27018 (among others), creating additional layers of protection and saving time on security assessments. With modern infrastructure, Barrister is operating at peak performance.

“Our focus has always been on our customers. As their trusted extended team member, our priority needs to be on delivering successful projects, not troubleshooting infrastructure issues. With Oasis, we can put customers first because our infrastructure enables us to do more—quicker and without interruption,” stated Barrister Data Protection Officer, Sheryl Rahn.



Barrister has over 20 years of experience delivering full service litigation support ranging from eDiscovery to paper discovery. We have heavily invested in seasoned professionals and cutting-edge technologies to provide our clients comprehensive, cost-effective solutions. Barrister maintains trusted partner status with the majority of the AM Law 100 firms as well as corporations and public sector clients.



Oasis specializes in custom cloud solutions for complex, mission-critical workloads. Hyper-focused on performance and compliance, Oasis builds and manages custom private clouds that integrate high-performance hardware, network infrastructure, cyber security, disaster recovery, and a variety of managed services to provide a comprehensive cloud solution.